



RICHARDSON

TEXAS

MEMO

DATE: September 21, 2020
TO: Keith Dagen – Director of Finance [REDACTED]
FROM: Todd Gastorf – Purchasing Manager [REDACTED]
SUBJECT: Award of Bid #91-20 for the cooperative purchase of Axon Equipment, Software, and Services for the Police Department to Axon Enterprise, Inc. in the total amount of \$2,696,206.47 over a five-year period through The Local Government Purchasing Cooperative (“BuyBoard”) Contract #568-18

Proposed Date of Award: September 28, 2020

I concur with the recommendation of Jimmy Spivey – Chief of Police, and request permission to award a contract for Axon equipment, software, and services for the Police Department to Axon Enterprise, Inc. in the amount of \$2,696,206.47 over a five-year period, as provided in the attached proposal.

The above referenced equipment, software, and services have been competitively bid through BuyBoard Contract #568-18. The City of Richardson is a member of BuyBoard through its existing interlocal agreement for cooperative purchasing pursuant to Texas Government Code Section 791.025 and Texas Local Government Code Section 271.102.

Funding for the first year of hardware expenses in the amount of \$420,245.86 is provided from the FY 2020 Police Department Operating Budget. Annual software costs will be provided from the Information Technology Operating Budget. Future hardware expenses will be budgeted in subsequent fiscal years.

Concur:

[REDACTED]

Keith Dagen

ATTACHMENTS



DATE: September 18, 2020
TO: Todd Gastorf, Purchasing Manager [REDACTED]
FROM: Jimmy. L. Spivey, Chief of Police [REDACTED]
SUBJECT: Police AXON Purchases

In 2015, the Richardson Police Department (RPD) purchased the Taser X2 conducted electrical weapon (CEW) system from Axon Enterprise, Inc (Axon). In subsequent years (2016, 2017, 2018, and 2019), RPD entered into additional agreements with Axon and purchased Body Worn Camera, Patrol Fleet Camera, Evidence.com and Interview Room services. The first of these agreements is set to expire in 2021.

With the advancement of technology, Axon recently developed new hardware, particularly the next generation of both the Taser and Patrol Fleet Camera systems. In addition to the new hardware, Axon has developed additional software within the Officer Safety Plan (OSP) 7+ that allows the Department the ability to receive real-time services (such as alerts, live maps and streaming), to review body-worn camera policy performance in near real-time, and to automatically detect and track protected information with a redaction assistant.

To leverage current pricing discounts from Axon, the Department has renegotiated a new, comprehensive bundled contract to replace all existing agreements. In the new proposed purchase, RPD would acquire the following products/services:

- Newest versions of the Axon Body Worn Camera
- Newest version of the Axon Fleet, include new routers and complete installation
- Newest version of the Axon Taser (Taser 7)
- Auto Tagging of Video Evidence
- Axon Aware + – advanced imaging and audio with real-time services
- Axon Signal Sidearm – a sensor that alerts the body worn camera to start recording
- Axon AIR – real-time services for Unmanned Aerial Systems (UAS)
- Axon Records/Performance – measures use of force policy performance and identify areas for training
- Axon Redaction Assistant – automatically detects/tracks protected information in open records requests

The total payment for all Axon products and services over the 5-year contract would be \$2,696,206.47. The first year of hardware expenses, \$420,245.86, will come from the Police Department FY19-20 budget. Please let this memo serve as a formal request for City Council ratification of the above AXON purchases, which will enhance the Department's accountability, transparency and ability to protect the community.



AXON

Richardson Police Department - TX

AXON SALES REPRESENTATIVE

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ISSUED
9/17/2020

SALES REPRESENTATIVE

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PRIMARY CONTACT

Coby Pewitt

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17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737

SHIP TO

Coby Pewitt
Richardson Police Department - TX
200 N. Greenville Ave.
Richardson, TX 75081
US

BILL TO

Richardson Police Department - TX
P.O. Box 830309
ATTN: Accounts Payable
RICHARDSON, TX 75083
US

Year 1 - OSP 7+ Hardware

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R		155	1,720.00	1,073.14	166,336.70
20018	TASER 7 BATTERY PACK, TACTICAL		186	86.00	53.66	9,980.76
20050	HOOK-AND-LOOP TRAINING (HALT) SUIT		3	750.00	467.94	1,403.82
20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER		155	80.00	49.91	7,736.05
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		465	38.00	23.71	11,025.15
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		310	38.00	23.71	7,350.10
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		465	38.00	23.71	11,025.15
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		310	38.00	23.71	7,350.10
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS		310	38.00	23.71	7,350.10
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS		310	38.00	23.71	7,350.10
22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS		50	49.00	30.57	1,528.50
22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		50	49.00	30.57	1,528.50

Year 1 - OSP 7+ Hardware (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)						
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		2	43.90	27.39	54.78
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		2	43.90	27.39	54.78
73202	AXON BODY 3 - NA10		11	699.00	436.12	4,797.32
73202	AXON BODY 3 - NA10		3	699.00	436.12	1,308.36
74200	TASER 7 6-BAY DOCK AND CORE		2	1,500.00	935.88	1,871.76
74210	AXON BODY 3 - 8 BAY DOCK		2	1,495.00	932.76	1,865.52
75015	SIGNAL SIDEARM KIT		155	249.00	155.36	24,080.80
80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7		3	75.00	46.79	140.37
74028	WING CLIP MOUNT, AXON RAPIDLOCK		11	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		11	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		3	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		3	0.00	0.00	0.00
71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK		310	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		310	38.00	23.71	7,350.10
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		310	38.00	23.71	7,350.10
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		310	38.00	23.71	7,350.10
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		310	38.00	23.71	7,350.10
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS		310	38.00	23.71	7,350.10
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS		310	38.00	23.71	7,350.10
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		310	38.00	23.71	7,350.10
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		310	38.00	23.71	7,350.10
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		310	38.00	23.71	7,350.10
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		310	38.00	23.71	7,350.10

Year 1 - OSP 7+ Hardware (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
20135	OCULUS GO STANDALONE VIRTUAL REALITY HEADSET		1	300.00	187.18	187.18
80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)		3	150.00	93.59	280.77
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK		2	0.00	0.00	0.00
					Subtotal	348,107.67
					Estimated Shipping	0.00
					Estimated Tax	0.00
					Total	348,107.67

Year 1 - OSP7+ Software

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS LICENSE	12	155	0.00	15.60	2,418.00
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	12	155	0.00	31.20	4,836.00
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	12	2	0.00	31.20	62.40
73680	RESPOND DEVICE PLUS LICENSE	12	155	0.00	156.12	24,198.60
73680	RESPOND DEVICE PLUS LICENSE	12	3	0.00	156.12	468.36
73681	AXON RECORDS FULL	12	155	0.00	180.96	28,048.80
73681	AXON RECORDS FULL	12	3	0.00	180.96	542.88
73682	AUTO TAGGING LICENSE	12	155	0.00	93.60	14,508.00
73682	AUTO TAGGING LICENSE	12	3	0.00	93.60	280.80
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	7,750	0.00	2.52	19,530.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	150	0.00	2.52	378.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	69	0.00	2.52	173.88
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	10	0.00	2.52	25.20
73685	EVIDENCE.COM CHANNEL SERVICES SMA	12	1	0.00	1,041.12	1,041.12
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	12	155	0.00	212.28	32,903.40

Year 1 - OSP7+ Software (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)						
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	12	3	0.00	212.28	636.84
73687	EVIDENCE.COM VIEWER LICENSE	12	3	0.00	31.20	93.60
73693	CITIZEN FOR COMMUNITIES 151-350 SW AGENCY LICENSE	12	1	0.00	14,983.56	14,983.56
73733	REDACTION ASSISTANT 151-350 SW AGENCY-WIDE LICENSE	12	1	0.00	14,983.56	14,983.56
73739	PERFORMANCE LICENSE	12	155	0.00	156.12	24,198.60
73739	PERFORMANCE LICENSE	12	3	0.00	156.12	468.36
73746	PROFESSIONAL EVIDENCE.COM LICENSE	12	155	0.00	243.48	37,739.40
73746	PROFESSIONAL EVIDENCE.COM LICENSE	12	23	0.00	243.48	5,600.04
73746	PROFESSIONAL EVIDENCE.COM LICENSE	12	3	0.00	243.48	730.44
73840	EVIDENCE.COM BASIC ACCESS LICENSE	12	10	0.00	93.60	936.00
Hardware						
20040	TASER 7 HANDLE WARRANTY, 4-YEAR		155	300.00	156.08	24,192.40
20041	TASER 7 BATTERY PACK WARRANTY, 4-YEAR		186	18.00	9.36	1,740.96
20042	TASER 7 DOCK & CORE WARRANTY, 4-YEAR		2	300.00	156.08	312.16
Other						
12338	AXON AIR EVIDENCE.COM LICENSE	12	8	0.00	468.24	3,745.92
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	1,495.00	777.79	777.79
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		2	495.00	257.53	515.06
20247	TASER 7 ONLINE TRAINING CONTENT ACCESS LICENSE	12	155	0.00	15.60	2,418.00
20249	VR EMPATHY DEVELOPMENT STARTER CONTENT ACCESS	12	155	0.00	15.60	2,418.00
73265	TRANSFERRED AB3 CAMERA TAP WARRANTY	12	144	0.00	290.36	41,811.84
73266	TRANSFERRED AB3 MULTI-BAY DOCK TAP WARRANTY	12	18	0.00	520.26	9,364.68
73266	TRANSFERRED AB3 MULTI-BAY DOCK TAP WARRANTY	12	10	0.00	36.41	364.10
73827	AB3 CAMERA TAP WARRANTY	12	11	0.00	291.34	3,204.74
73827	AB3 CAMERA TAP WARRANTY	12	3	0.00	291.34	874.02
73828	AB3 8 BAY DOCK TAP WARRANTY	12	2	0.00	520.26	1,040.52

Year 1 - OSP7+ Software (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
80190	Evidence.com Channel Services		1	5,000.00	2,601.31	2,601.31
Services						
79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE		1	0.00	0.00	0.00
85055	AXON FULL SERVICE		1	17,000.00	8,844.44	8,844.44
85168	CEW FULL SERVICE WITH INSTRUCTOR TRAINING		1	17,000.00	8,844.44	8,844.44
					Subtotal	342,856.22
					Estimated Tax	0.00
					Total	342,856.22

Year 1 - Fleet 2 Hardware

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
71088	AXON FLEET 2 KIT		54	1,560.00	1,308.44	70,655.76
					Subtotal	70,655.76
					Estimated Tax	0.00
					Total	70,655.76

Year 1 - Fleet 2 Software

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
80214	FLEET EVIDENCE.COM UNLIMITED STORAGE	12	54	0.00	212.28	11,463.12
Other						
87050	FLEET VIEW XL ACCESS LICENSE	12	54	0.00	109.68	5,922.72
Services						
71101	FLEET 1 TO FLEET 2 CONVERSION		54	400.00	0.00	0.00
					Subtotal	17,385.84
					Estimated Tax	0.00
					Total	17,385.84

Year 1 - Interview Room Hardware

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
50298	AXIS P3245-LV NETWORK CAMERA		1	796.00	496.64	496.64
50218	AXIS F41 COVERT MAIN UNIT - NON SER		1	595.00	371.23	371.23

Year 1 - Interview Room Hardware (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)						
50118	LOUROE MICROPHONE		2	196.50	122.60	245.20
50114	COVERT CAMERA, SENSOR UNIT		1	370.00	230.85	230.85
74055	FIRE STROBE - RED		1	222.00	138.51	138.51
					Subtotal	1,482.43
					Estimated Tax	0.00
					Total	1,482.43

Year 1 - Interview Room Software

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
50071	AXON STREAMING SERVER LICENSE (PER SERVER)		2	1,750.00	910.46	1,820.92
50070	AXON CLIENT SOFTWARE (EACH CLIENT AND TOUCH PANEL)		2	1,500.00	780.40	1,560.80
50055	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 1 PAYMENT		11	1,188.00	618.12	6,799.32
Hardware						
74062	INTERVIEW ROOM 5 YR EXTENDED WARRANTY		1	1,297.00	674.78	674.78
Services						
85170	INTERVIEW ROOM, INSTALL AND SETUP		3	2,500.00	1,300.65	3,901.95
					Subtotal	14,757.77
					Estimated Tax	0.00
					Total	14,757.77

Year 1 - Trade-In Credit

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
20104	TASER 7 TRADE-IN UPFRONT PURCHASE		155	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Spares

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
73202	AXON BODY 3 - NA10		5	699.00	0.00	0.00
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R		5	1,720.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR		5	300.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		5	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		5	0.00	0.00	0.00
Other						
73827	AB3 CAMERA TAP WARRANTY	1	5	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Year 2 - OSP7+ Software

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS LICENSE	12	155	0.00	17.64	2,734.20
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	12	155	0.00	35.28	5,468.40
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	12	2	0.00	35.28	70.56
73680	RESPOND DEVICE PLUS LICENSE	12	155	0.00	176.40	27,342.00
73680	RESPOND DEVICE PLUS LICENSE	12	3	0.00	176.40	529.20
73681	AXON RECORDS FULL	12	155	0.00	204.48	31,694.40
73681	AXON RECORDS FULL	12	3	0.00	204.48	613.44
73682	AUTO TAGGING LICENSE	12	155	0.00	105.84	16,405.20
73682	AUTO TAGGING LICENSE	12	3	0.00	105.84	317.52
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	7,750	0.00	2.88	22,320.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	150	0.00	2.88	432.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	69	0.00	2.88	198.72

Year 2 - OSP7+ Software (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)						
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	10	0.00	2.88	28.80
73685	EVIDENCE.COM CHANNEL SERVICES SMA	12	1	0.00	1,176.24	1,176.24
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	12	155	0.00	239.76	37,162.80
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	12	3	0.00	239.76	719.28
73687	EVIDENCE.COM VIEWER LICENSE	12	3	0.00	35.40	106.20
73693	CITIZEN FOR COMMUNITIES 151-350 SW AGENCY LICENSE	12	1	0.00	16,929.36	16,929.36
73733	REDACTION ASSISTANT 151-350 SW AGENCY-WIDE LICENSE	12	1	0.00	16,929.36	16,929.36
73739	PERFORMANCE LICENSE	12	155	0.00	173.64	26,914.20
73739	PERFORMANCE LICENSE	12	3	0.00	173.64	520.92
73746	PROFESSIONAL EVIDENCE.COM LICENSE	12	155	0.00	275.04	42,631.20
73746	PROFESSIONAL EVIDENCE.COM LICENSE	12	23	0.00	275.04	6,325.92
73840	EVIDENCE.COM BASIC ACCESS LICENSE	12	10	0.00	106.32	1,063.20
73746	PROFESSIONAL EVIDENCE.COM LICENSE	12	3	0.00	275.04	825.12
Other						
12338	AXON AIR EVIDENCE.COM LICENSE	12	8	0.00	528.96	4,231.68
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	1,495.00	878.80	878.80
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		2	495.00	290.97	581.94
20247	TASER 7 ONLINE TRAINING CONTENT ACCESS LICENSE	12	155	0.00	17.64	2,734.20
20249	VR EMPATHY DEVELOPMENT STARTER CONTENT ACCESS	12	155	0.00	17.64	2,734.20
					Subtotal	270,619.06
					Estimated Tax	0.00
					Total	270,619.06

Year 2 - Fleet 3 Hardware

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
11634	CRADLEPOINT IBR900-1200M-NPS+5 YEAR NETCLOUD ESSENT (PRIME)		54	1,509.00	941.49	50,840.46
71200	FLEET ROUTER ANTENNA, COMPACT 5-IN-1, BLACK		54	270.00	168.46	9,096.84
72034	FLEET SIM		54	10.00	6.24	336.96
72036	FLEET 3 STANDARD 2 CAMERA KIT		54	2,405.00	1,500.52	81,028.08
74110	CABLE, CAT6 ETHERNET 25 FT, FLEET		54	0.00	9.36	505.44
71100	CABLE ASSEMBLY, POWER HARNESS, FLEET 2		54	0.00	9.36	505.44
					Subtotal	142,313.22
					Estimated Tax	0.00
					Total	142,313.22

Year 2 - Fleet 3 Software

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80400	FLEET, VEHICLE LICENSE, ACCESS	1	54	0.00	141.12	7,620.48
80401	FLEET 3, ALPR LICENSE, 1 CAMERA, ACCESS	1	54	0.00	345.60	18,662.40
80402	RESPOND DEVICE LICENSE - FLEET 3 - ACCESS	1	54	0.00	105.84	5,715.36
80410	FLEET, EVIDENCE LICENSE, 1 CAMERA STORAGE, ACCESS	1	108	0.00	120.00	12,960.00
Other						
80425	TAP, FLEET 3, 2 CAMERA KIT, 1 REFRESH ACCESS		54	0.00	252.76	13,649.04
No Custom Triggers	No Custom Triggers (Declined)		54	0.00	0.00	0.00
Services						
74063	STANDARD FLEET INSTALLATION (PER VEHICLE)		54	1,200.00	705.39	38,091.06
					Subtotal	96,698.34
					Estimated Tax	0.00
					Total	96,698.34

Year 2 - Interview Room Software

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
50056	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 2 PAYMENT		11	1,188.00	698.40	7,682.40
					Subtotal	7,682.40
					Estimated Tax	0.00
					Total	7,682.40

Year 3 - OSP7+ Hardware

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73309	AXON CAMERA REFRESH ONE		155	0.00	436.12	67,598.60
73309	AXON CAMERA REFRESH ONE		3	0.00	436.12	1,308.36
73313	1-BAY DOCK AXON CAMERA REFRESH ONE		10	0.00	124.78	1,247.80
73689	MULTI-BAY BWC DOCK 1ST REFRESH		18	0.00	932.76	16,789.68
73689	MULTI-BAY BWC DOCK 1ST REFRESH		2	0.00	932.76	1,865.52
					Subtotal	88,809.96
					Estimated Tax	0.00
					Total	88,809.96

Year 3 - OSP7+ Software

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS LICENSE	12	155	0.00	20.40	3,162.00
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	12	155	0.00	40.92	6,342.60
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	12	2	0.00	40.92	81.84
73680	RESPOND DEVICE PLUS LICENSE	12	155	0.00	204.60	31,713.00
73680	RESPOND DEVICE PLUS LICENSE	12	3	0.00	204.60	613.80
73681	AXON RECORDS FULL	12	155	0.00	237.24	36,772.20
73681	AXON RECORDS FULL	12	3	0.00	237.24	711.72
73682	AUTO TAGGING LICENSE	12	155	0.00	122.76	19,027.80

Year 3 - OSP7+ Software (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)						
73682	AUTO TAGGING LICENSE	12	3	0.00	122.76	368.28
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	7,750	0.00	3.24	25,110.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	150	0.00	3.24	486.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	69	0.00	3.24	223.56
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	10	0.00	3.24	32.40
73685	EVIDENCE.COM CHANNEL SERVICES SMA	12	1	0.00	1,364.52	1,364.52
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	12	155	0.00	280.32	43,449.60
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	12	3	0.00	280.32	840.96
73687	EVIDENCE.COM VIEWER LICENSE	12	3	0.00	41.16	123.48
73693	CITIZEN FOR COMMUNITIES 151-350 SW AGENCY LICENSE	12	1	0.00	19,638.96	19,638.96
73733	REDACTION ASSISTANT 151-350 SW AGENCY-WIDE LICENSE	12	1	0.00	19,638.96	19,638.96
73739	PERFORMANCE LICENSE	12	155	0.00	204.60	31,713.00
73739	PERFORMANCE LICENSE	12	3	0.00	204.60	613.80
73746	PROFESSIONAL EVIDENCE.COM LICENSE	12	155	0.00	319.08	49,457.40
73746	PROFESSIONAL EVIDENCE.COM LICENSE	12	23	0.00	319.08	7,338.84
73746	PROFESSIONAL EVIDENCE.COM LICENSE	12	3	0.00	319.08	957.24
73840	EVIDENCE.COM BASIC ACCESS LICENSE	12	10	0.00	122.76	1,227.60
Other						
12338	AXON AIR EVIDENCE.COM LICENSE	12	8	0.00	613.68	4,909.44
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	1,495.00	1,019.46	1,019.46
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		2	495.00	337.55	675.10
20247	TASER 7 ONLINE TRAINING CONTENT ACCESS LICENSE	12	155	0.00	20.40	3,162.00

Year 3 - OSP7+ Software (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
20249	VR EMPATHY DEVELOPMENT STARTER CONTENT ACCESS	12	155	0.00	20.40	3,162.00
					Subtotal	313,937.56
					Estimated Tax	0.00
					Total	313,937.56

Year 3 - Fleet 3 Software

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80400	FLEET, VEHICLE LICENSE, ACCESS	1	54	0.00	163.68	8,838.72
80401	FLEET 3, ALPR LICENSE, 1 CAMERA, ACCESS	1	54	0.00	400.92	21,649.68
80402	RESPOND DEVICE LICENSE - FLEET 3 - ACCESS	1	54	0.00	122.76	6,629.04
80410	FLEET, EVIDENCE LICENSE, 1 CAMERA STORAGE, ACCESS	1	108	0.00	139.20	15,033.60
					Subtotal	52,151.04
					Estimated Tax	0.00
					Total	52,151.04

Year 3 - Interview Room Software

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
50057	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 3 PAYMENT		11	1,188.00	810.12	8,911.32
					Subtotal	8,911.32
					Estimated Tax	0.00
					Total	8,911.32

Year 4 - OSP7+ Software

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS LICENSE	12	155	0.00	20.40	3,162.00
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	12	155	0.00	40.92	6,342.60

Year 4 - OSP7+ Software (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)						
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	12	2	0.00	40.92	81.84
73680	RESPOND DEVICE PLUS LICENSE	12	155	0.00	204.60	31,713.00
73680	RESPOND DEVICE PLUS LICENSE	12	3	0.00	204.60	613.80
73681	AXON RECORDS FULL	12	155	0.00	237.24	36,772.20
73681	AXON RECORDS FULL	12	3	0.00	237.24	711.72
73682	AUTO TAGGING LICENSE	12	155	0.00	122.76	19,027.80
73682	AUTO TAGGING LICENSE	12	3	0.00	122.76	368.28
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	7,750	0.00	3.24	25,110.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	150	0.00	3.24	486.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	69	0.00	3.24	223.56
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	10	0.00	3.24	32.40
73685	EVIDENCE.COM CHANNEL SERVICES SMA	12	1	0.00	1,364.52	1,364.52
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	12	155	0.00	280.32	43,449.60
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	12	3	0.00	280.32	840.96
73687	EVIDENCE.COM VIEWER LICENSE	12	3	0.00	41.16	123.48
73693	CITIZEN FOR COMMUNITIES 151-350 SW AGENCY LICENSE	12	1	0.00	19,638.96	19,638.96
73733	REDACTION ASSISTANT 151-350 SW AGENCY-WIDE LICENSE	12	1	0.00	19,638.96	19,638.96
73739	PERFORMANCE LICENSE	12	155	0.00	204.60	31,713.00
73739	PERFORMANCE LICENSE	12	3	0.00	204.60	613.80
73746	PROFESSIONAL EVIDENCE.COM LICENSE	12	155	0.00	319.08	49,457.40
73746	PROFESSIONAL EVIDENCE.COM LICENSE	12	23	0.00	319.08	7,338.84
73746	PROFESSIONAL EVIDENCE.COM LICENSE	12	3	0.00	319.08	957.24
73840	EVIDENCE.COM BASIC ACCESS LICENSE	12	10	0.00	122.76	1,227.60
Other						
12338	AXON AIR EVIDENCE.COM LICENSE	12	8	0.00	613.68	4,909.44
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	1,495.00	1,019.46	1,019.46

Year 4 - OSP7+ Software (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		2	495.00	337.55	675.10
20247	TASER 7 ONLINE TRAINING CONTENT ACCESS LICENSE	12	155	0.00	20.40	3,162.00
20249	VR EMPATHY DEVELOPMENT STARTER CONTENT ACCESS	12	155	0.00	20.40	3,162.00
					Subtotal	313,937.56
					Estimated Tax	0.00
					Total	313,937.56

Year 4 - Fleet 3 Software

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80400	FLEET, VEHICLE LICENSE, ACCESS	1	54	0.00	163.68	8,838.72
80401	FLEET 3, ALPR LICENSE, 1 CAMERA, ACCESS	1	54	0.00	400.92	21,649.68
80402	RESPOND DEVICE LICENSE - FLEET 3 - ACCESS	1	54	0.00	122.76	6,629.04
80410	FLEET, EVIDENCE LICENSE, 1 CAMERA STORAGE, ACCESS	1	108	0.00	139.20	15,033.60
					Subtotal	52,151.04
					Estimated Tax	0.00
					Total	52,151.04

Year 4 - Interview Room Software

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
50058	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 4 PAYMENT		11	1,188.00	810.12	8,911.32
					Subtotal	8,911.32
					Estimated Tax	0.00
					Total	8,911.32

Year 5 - OSP7+ Hardware

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73310	AXON CAMERA REFRESH TWO		155	0.00	436.12	67,598.60

Year 5 - OSP7+ Hardware (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
73310	AXON CAMERA REFRESH TWO		3	0.00	436.12	1,308.36
73314	1-BAY DOCK AXON CAMERA REFRESH TWO		10	0.00	124.78	1,247.80
73688	MULTI-BAY BWC DOCK 2ND REFRESH		18	0.00	932.76	16,789.68
73688	MULTI-BAY BWC DOCK 2ND REFRESH		2	0.00	932.76	1,865.52
					Subtotal	88,809.96
					Estimated Tax	0.00
					Total	88,809.96

Year 5 - OSP7+ Software

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS LICENSE	12	155	0.00	20.40	3,162.00
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	12	155	0.00	40.92	6,342.60
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	12	2	0.00	40.92	81.84
73680	RESPOND DEVICE PLUS LICENSE	12	155	0.00	204.60	31,713.00
73680	RESPOND DEVICE PLUS LICENSE	12	3	0.00	204.60	613.80
73681	AXON RECORDS FULL	12	155	0.00	237.24	36,772.20
73681	AXON RECORDS FULL	12	3	0.00	237.24	711.72
73682	AUTO TAGGING LICENSE	12	155	0.00	122.76	19,027.80
73682	AUTO TAGGING LICENSE	12	3	0.00	122.76	368.28
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	7,750	0.00	3.24	25,110.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	150	0.00	3.24	486.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	69	0.00	3.24	223.56
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	10	0.00	3.24	32.40
73685	EVIDENCE.COM CHANNEL SERVICES SMA	12	1	0.00	1,364.52	1,364.52
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	12	155	0.00	280.32	43,449.60
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	12	3	0.00	280.32	840.96
73687	EVIDENCE.COM VIEWER LICENSE	12	3	0.00	41.16	123.48

Year 5 - OSP7+ Software (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)						
73693	CITIZEN FOR COMMUNITIES 151-350 SW AGENCY LICENSE	12	1	0.00	19,638.96	19,638.96
73733	REDACTION ASSISTANT 151-350 SW AGENCY-WIDE LICENSE	12	1	0.00	19,638.96	19,638.96
73739	PERFORMANCE LICENSE	12	155	0.00	204.60	31,713.00
73739	PERFORMANCE LICENSE	12	3	0.00	204.60	613.80
73746	PROFESSIONAL EVIDENCE.COM LICENSE	12	155	0.00	319.08	49,457.40
73746	PROFESSIONAL EVIDENCE.COM LICENSE	12	23	0.00	319.08	7,338.84
73746	PROFESSIONAL EVIDENCE.COM LICENSE	12	3	0.00	319.08	957.24
73840	EVIDENCE.COM BASIC ACCESS LICENSE	12	10	0.00	122.76	1,227.60
Other						
12338	AXON AIR EVIDENCE.COM LICENSE	12	8	0.00	613.68	4,909.44
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	1,495.00	1,019.46	1,019.46
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		2	495.00	337.55	675.10
20247	TASER 7 ONLINE TRAINING CONTENT ACCESS LICENSE	12	155	0.00	20.40	3,162.00
20249	VR EMPATHY DEVELOPMENT STARTER CONTENT ACCESS	12	155	0.00	20.40	3,162.00
					Subtotal	313,937.56
					Estimated Tax	0.00
					Total	313,937.56

Year 5 - Fleet Hardware

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73335	FLEET CAMERA REFRESH (ONE FRONT AND ONE REAR)		54	0.00	1,500.52	81,028.08
					Subtotal	81,028.08
					Estimated Tax	0.00
					Total	81,028.08

Year 5 - Fleet 3 Software

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80400	FLEET, VEHICLE LICENSE, ACCESS	1	54	0.00	163.68	8,838.72
80401	FLEET 3, ALPR LICENSE, 1 CAMERA, ACCESS	1	54	0.00	400.92	21,649.68
80402	RESPOND DEVICE LICENSE - FLEET 3 - ACCESS	1	54	0.00	122.76	6,629.04
80410	FLEET, EVIDENCE LICENSE, 1 CAMERA STORAGE, ACCESS	1	108	0.00	139.20	15,033.60
					Subtotal	52,151.04
					Estimated Tax	0.00
					Total	52,151.04

Year 5 - Interview Room Software

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
50059	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 5 PAYMENT		11	1,188.00	810.12	8,911.32
					Subtotal	8,911.32
					Estimated Tax	0.00
					Total	8,911.32

Grand Total 2,696,206.47

Summary of Payments

Payment	Amount (USD)
Year 1 - OSP 7+ Hardware	348,107.67
Year 1 - OSP7+ Software	342,856.22
Year 1 - Fleet 2 Hardware	70,655.76
Year 1 - Fleet 2 Software	17,385.84
Year 1 - Interview Room Hardware	1,482.43
Year 1 - Interview Room Software	14,757.77
Year 1 - Trade-In Credit	0.00
Spares	0.00
Year 2 - OSP7+ Software	270,619.06
Year 2 - Fleet 3 Hardware	142,313.22

Summary of Payments (Continued)

Payment	Amount (USD)
Year 2 - Fleet 3 Software	96,698.34
Year 2 - Interview Room Software	7,682.40
Year 3 - OSP7+ Hardware	88,809.96
Year 3 - OSP7+ Software	313,937.56
Year 3 - Fleet 3 Software	52,151.04
Year 3 - Interview Room Software	8,911.32
Year 4 - OSP7+ Software	313,937.56
Year 4 - Fleet 3 Software	52,151.04
Year 4 - Interview Room Software	8,911.32
Year 5 - OSP7+ Hardware	88,809.96
Year 5 - OSP7+ Software	313,937.56
Year 5 - Fleet Hardware	81,028.08
Year 5 - Fleet 3 Software	52,151.04
Year 5 - Interview Room Software	8,911.32
Grand Total	2,696,206.47

STATEMENT OF WORK & CONFIGURATION DOCUMENT

Axon Fleet In-Car Recording Platform





This document details a proposed system design

Agency Created For: Richardson Police Department - TX

Quote: Q-268492-44091.105DT

Sold By:	Danny Thielen
Designed By:	Evan Bates
Installed By:	Axon
Target Install Date:	

VEHICLE OVERVIEW

SITE NAME	CUSTOMER NAME	
Headquarters	Richardson Police Department - TX	
<p>Total Configured Vehicles</p> <ul style="list-style-type: none"> • 54 Total Vehicles with this Configuration <p>Video Capture Sources</p> <ul style="list-style-type: none"> • 108 Total Cameras Deployed • 1 Axon Signal Unit(s) Per Vehicle <p>Mobile Data Terminal Per Vehicle</p> <ul style="list-style-type: none"> • 1 Located In Each Vehicle <p>Mobile Router Per Vehicle</p> <ul style="list-style-type: none"> • 1 Cradlepoint IBR900-1200 <p>Offload Mechanism</p> <ul style="list-style-type: none"> • 4G LTE Cellular <p>Evidence Management System</p> <ul style="list-style-type: none"> • Evidence.com 		 Axon Camera  Signal Unit  In-Car Router  Battery Box

SYSTEM CONFIGURATION DETAILS

The following sections detail the configuration of the Axon Fleet In-Car System

Vehicle Hardware

Vehicle Hardware	2	Axon Fleet Cameras will be installed in each vehicle
	2	Axon Fleet Battery Boxes will be installed in each vehicle
	1	Axon Signal Units will be installed in each vehicle
	1	Cradlepoint IBR900-1200 router will be installed in each vehicle
Axon Battery Boxes	The battery box provides power to its connected camera for up to 4 hours allowing for video offload while the vehicle ignition state is OFF and the MDT is connected and available.	
Signal Activation Methods	When triggered, the Axon Signal Vehicle (ASV) device will activate the recording mechanism for all configured Axon cameras within 30 feet of the vehicle.	
Mobile Data Terminal	Each vehicle will be equipped with a Mobile Data Terminal provided by the customer.	
Mobile Data Terminal Requirements	<p>Operating System: Windows 7 or Windows 10 - x32 or x64 with the most current service packs and updates</p> <p>Hard Drive: Must have 25GB+ of free disk space</p> <p>RAM/Memory: Windows 7 - 4GB or greater Windows 10 - 8GB or greater</p> <p>Ethernet Port: The system requires the MDT to have one dedicated and available Ethernet port reserved for an Ethernet cable from router. The Ethernet port can be located on an electronic and stationary mobile docking station. If a docking station is used, it is the preferred location for the Ethernet port.</p> <p>Wi-Fi Card: The system requires an 802.11n compatible Wi-Fi card using 5Ghz band.</p> <p>USB Ports: If the computer is assigned to the officer and does not remain with the vehicle, then the number dongles ordered should equal the number of officers or the number of computers assigned. At least one dedicated and available USB 2.0 port for the Fleet USB dongle USB Port on MDT or Dock.</p>	

Additional Considerations	If the customer has a MiFi hotspot, embedded cellular, or USB 4G, then the customer must purchase a Cradlepoint router with an external antenna and Cradlecare. For agencies that use NetMotion Mobility, Axon traffic must be passed through; such that it does not use the Mobility VPN tunnel. Customer must provide IT and / or Admin resources at time of installation to ensure data routing if functional for Axon Fleet operation.	
	In the event an Agency is unable to support the IT requirements associated with the installation, Axon reserves the right to charge the Agency for additional time associated with on-site work completed by an Axon Employee.	
Hardware Provisioning	Axon will provide the following router for all vehicles:	Cradlepoint IBR900-1200
	The customer will provide a MDT for each vehicle	

In-Car Network Considerations

Network Requirements	Cradlepoint IBR900-1200 will create a dedicated 5Ghz WiFi network within each vehicle. This network will join the Axon Fleet cameras and Mobile Data Terminal together.		
Network Addressing	IP Addressing		Total IPs Required
	Axon Fleet Cameras	108	216
	Mobile Data Terminal	54	
	Cradlepoint IBR900-1200	54	
Hardware Provisioning	Customer to provide all IP addressing and applicable network information		

Network Consideration Agreement

Network Consideration Agreement	Customer acknowledges the minimum requirements for the network to support this Statement of Work.
	All Axon employees performing services under this SOW are CJIS certified.
	If the network provided by Customer does not meet the minimum requirements, or in the event of a requested change in scope of the project, a Change Order will be required and additional fees may apply. Additional fees would also apply if Axon is required to extend the installation time for reasons caused by the customer or the customer network accessibility.

Professional Services & Training

<p>Project Management</p>	<p>Axon will assign a Project Manager that will provide the expertise to execute a successful Fleet camera deployment and implementation. The Project Manager will have knowledge and experience with all phases of the project management lifecycle and with all application modules being implemented. He/she will work closely with the customer's project manager and project team members and will be responsible for completing the tasks required to meet all contract deliverables.</p>
<p>Vehicle Installation</p>	<p>Axon will be performing the installation of all Axon Fleet vehicle hardware. Installation services purchased from Axon include a "clip" and removal of existing in-car system hardware. This does not include "full removal" of existing wiring. A "full removal" of all existing hardware and wiring is subject to additional fees. Axon provides basic Fleet operation overview to the customer lead and/or Admin at the time of install.</p> <p>Clip vs Rip installation removal:</p> <ul style="list-style-type: none"> ○ It is necessary to differentiate between the type of equipment removal to be provided by Axon. Standard Fleet Installation includes hardware removal in a fashion considered "Clip" which means Axon cuts the wires from the old system without removing multiple panels, removing all wiring and parts from the old system. In the case Axon removes the hardware Axon is not responsible for the surplus of hardware or any devices that may have been physically integrated with the removed system. In some situations, radar systems are integrated with the in-car video system and have a cable that connects to the system, if Axon removes the old in car system then Axon is not responsible for the radar system as part of the removal. ○ A "Rip" removal should be contracted through ProLogic directly. The Rip would be similar to a complete and full removal, which is more common when they retire a vehicle from service.
<p>Custom Trigger Installation</p>	<p>Axon Signal Units have multiple trigger configuration options. Any trigger configurations that include a door or magnetic door switch are considered "custom" and may be subject to additional fees. An Axon representative has discussed with the Agency the standard triggers of the Fleet System. Those standard triggers include light-bar activation, speed, crash and gun-locks. The light-bar must have a controller to allow Axon to interface for the desired position, gun-locks must be installed with existing hardware in the vehicle. Doors are considered "CUSTOM" since they required additional hardware and time for installation, typically requiring the door may need to be taken apart for the installation.</p>
<p>Training</p>	<p>End-user go-live training provides individual device set up and configuration assistance, training on device use, Evidence.com and AXON View XL. End-user go-live training and support is not included in the installation fee scope.</p>

4G / Cellular Offload Considerations

Network Considerations	The Cradlepoint IBR900-1200 will be the connection which allows 4G upload of recorded video
	The customer will ensure that their cellular contract does not allow for data throttling, or service denial, once a set data threshold is met. Throttling or denial of service will negatively affect Fleet upload capabilities.
	The MDT's 4G connection will facilitate the upload of recorded video content.
Hardware Provisioning	The customer will provide all 4G sim cards as required by their mobile provider.

STATEMENT OF WORK & CONFIGURATION DOCUMENT

Axon Interview Recording Platform

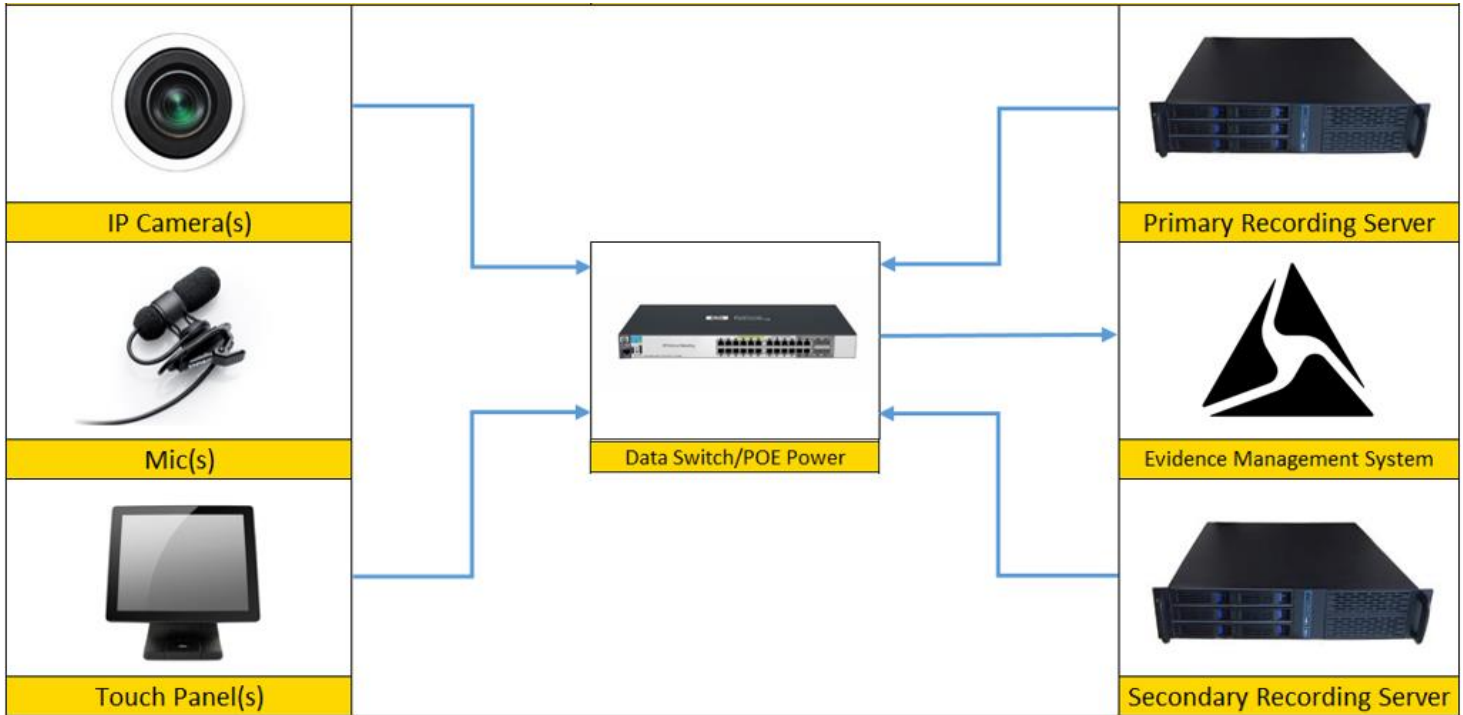
This document details a proposed system design

Agency Created For: Richardson Police Department - TX

Sold By:	Danny Thielen
Designed By:	Evan Bates
Installed By:	
Customer Contact:	
Target Install Date:	

AXON INTERVIEW RECORDING PLATFORM

This image is intended to be a general visual of how Interview Room is configured. Please read through the SOW for configuration specific to this deal.



AXON-PROVIDED HARDWARE SUMMARY

The following section offers a broad summary of the Axon-provided hardware needed to configure this order. With the exception of server quantities, QUANTITIES DO NOT REFLECT CUSTOMER-PROVIDED ITEMS.

Total Camera Configurations		<u>Locations</u>	<u># Rooms</u>
2	Camera(s)	Headquarters	1
1	Covert Enclosure(s)		
1	Microphone(s) Injector(s)		
Total Switches			
0	POE Switch(es)		
Total Servers			
2	Server(s) <i>(customer-provided included)</i>		
Total Touch Panels			
1	Touch Panel(s) <i>(virtual not included)</i>		
0	Wall Mount(s)		
Total Camera Configurations			
0	I/O Box(es)		

INTERVIEW ROOM OVERVIEW

The following sections detail the configuration of the Axon Interview recording system at all locations.

Network Considerations

Network Requirements	Each IP Camera will be connected to a POE switch that provides the device with power and network connectivity.		
	Each Recording Server must be given a static IPv4 network address that is routable across the network.		
	Each IP Camera must be given a static IPv4 network address that is routable across the network.		
	Each touch panel/kiosk must be given a static IPv4 network address that is routable across the network.		
Network Addressing	Network Device	Static IPs	Total IPs
	Qty of IP Cameras	2	5
	Qty of Touch Panels	1	
	Qty of Recording Servers	2	
Data Switch Provisioning	This install will require POE data switches at each location.		
Virtual Kiosks	0 workstations will require virtual kiosk software to be installed.		
Customer Provided Items	Customer to provide all device IP addresses Customer to also provide: <ul style="list-style-type: none"> • Subnet Mask • Gateway IP • DNS/WINS IP • Time Server IP 		
	Customer IT staff will configure all switches with proper network configuration.		

Metadata Tags

Metadata Tagging	The system will collect metadata information prior to, and after, the interview recording process (i.e. Interviewer Name, Interviewee Name, Case Number).
Metadata Tags	Information collected prior to recording: <ul style="list-style-type: none"> • Interviewee first and last name • Case number • Case type • Interviewee type Information collected post recording: <ul style="list-style-type: none"> • Interviewer name(s)
Customer Provided Items	Customer to provide preferred metadata fields.
Axon Provided Items	Axon to facilitate the creation of metadata fields.

NETWORK CONFIGURATION DETAILS

The following section offers a broad summary of the Axon-provided hardware needed to configure this order.

Network Configuration Details

Evidence Management System	
Application Features	Network Applications: <ul style="list-style-type: none">• Remote monitoring application Evidence.com Application Features: <ul style="list-style-type: none">• Secure Cloud Storage• Redaction• Download/Sharing• Audit Trail• Reporting

Training

Application Package	This solution will include on-site application training covering: <ul style="list-style-type: none">• Touch panel overview• Initiating interview wizard• Entering metadata• Controlling the interview process• Closing an interview• Evidence.com functionality
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Additional General Deal Notes

Notes	Please add an extra room install sku to cover the removal and move of the existing equipment.85170 The specific details of the uninstall need to be included in the comments on the SOW. What hardware is being removed, cables cut and the camera or removed completely? What is to be done with old hardware? Removals can be expensive and timely. Details are needed to be sure 1 extra day install sku is enough to cover.
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LOCATION DETAILS: Headquarters

The following sections detail the configuration of the Axon Interview recording system at HEADQUARTERS

Location Name	Headquarters
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Cable Considerations

Cabling Runs	Customer will install the networking cables using a Cat6e Cable.	
	5	cable runs are required for this installation.
	5	110v power outlets are required for this installation (Customer Responsibility).
Cabling Requirements	<p>All Devices: Network cabling must be provided for the following devices:</p> <ul style="list-style-type: none"> • Axis IP Camera • Server • Touch Panel or PC running a virtual Touch Panel • POE Switch 	

Servers, Switches, Touch Panels

Servers	Customer will provide physical server	Quantity:	1
	Customer will provide server		1
Redundancy	This system includes recording redundancy		
Data Switch/POE Power	N/A	Quantity:	0
	N/A		0
Touch Panels	No Touch Panel		
Touch Panel Location	No Touch Panel		
Number of I/O Boxes Required	0		

Additional Location Notes

Notes	
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ROOM DETAILS: Room #1

The following sections detail the configurations specific to ROOM #1

Location Name	Headquarters
Room Name	Room #1

Camera Configuration

Camera 1	Camera 1 will be a(n) : Axis P3245-LV Overt Dome Camera Covert Enclosure : N/A Mic: Louroe Tamper Proof Mic This camera requires a(n) N/A
Camera 2	Camera 2 will be a(n) : AXIS F41/F1025 Covert IP Camera Covert Enclosure : Fire Strobe Enclosure Mic: N/A This camera requires a(n) N/A
Recording Activation	Recording will be triggered via IR Client
External Recording-In-Progress Visual	N/A
Wall Configuration	Drywall
Ceiling Configuration	Standard Tile

Additional Location Notes

Notes	
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Axon International, Inc's Sales Terms and Conditions for Direct Sales to End User Purchasers

This Statement of Work is bound to the applicable signed quote. Upon confirmation of the installation dates, to be confirmed in writing, the agency will give no less than a 2-week advanced notice of cancellation or change from the date of the scheduled installation. In the event the Agency cancels 2 weeks or less from the date of the scheduled installation, the agency will be responsible for all travel booked, and resource costs associated with the cancelled installation. Rescheduling of the installation will be at the discretion of Axon Professional Services based on available dates within the installation schedule calendar.

Changes to the scope of this SOW must be documented and agreed upon by the Parties in a change order. If the changes cause an increase or decrease in any charges or cause a scheduling change from that originally agreed upon, an equitable adjustment in the charges or schedule will be agreed upon by the Parties and included in the change order, signed by both Parties.

Notes

BuyBoard 568-18 used for pricing and purchasing justification.

Agency has existing contracts #8006 & #21750 (originated via Q-72665 & Q-173746) and is terminating that contract upon the new license start date (10/15/2020) of this quote.

The parties agree that Axon is granting a refund of \$16,648.83 (applied to Year 1 licenses) to refund paid, but undelivered services. This discount is based on a ship date range of 9/15/2020-9/30/2020, resulting in a 10/15/2020 license date. Any change in this date and resulting license start date will result in modification of this discount value which may result in additional fees due to or from Axon.

The parties agree that Axon is granting a credit of \$27,900.00 (applied to Year 1 Payment) for trade-in of CEW hardware. This credit is based on a ship date range of 9/15/2020-9/30/2020, resulting in a 10/15/2020 contract start date. Any change in this ship date and resulting contract start date will result in modification of this credit value which may result in additional fees due to or from Axon.

Axon will deliver Axon Fleet 2 Hardware and TASER 7 hardware to Richardson Police Department by 12.1.2020 if Axon receives all necessary signed paperwork by 9.29.2020. Axon will transition current Fleet 1 system to Fleet 2 by 1.1.2021.

Axon Fleet 3 is a new product still under development. As of 10.1.2020 the goal for delivery of hardware and installation to RPD is 9.30.2021. Axon has the right to move this date if product launch is delayed.

This quote contains Axon Channel Services, the ability to migrate third party systems to your Axon DEMS. A review by an Axon engineer and the creation of a Statement of Work must be completed to determine the exact requirements, capabilities and dependencies for the agency to implement Channel Services.

Purchase of TASER 7 are governed by the TASER 7 Agreement located at <https://www.axon.com/legal/sales-terms-and-conditions> and not the Master Services and Purchasing Agreement referenced below.

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____	Date: _____
Name (Print): _____	Title: _____
PO# (Or write N/A): _____	

Please sign and email to Danny Thielen at dthielen@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

The trademarks referenced above are the property of their respective owners.

Axon Internal Use Only

		SFDC Contract #: Order Type: RMA #: Address Used: SO #:
Review 1	Review 2	
Comments:		

ATTENTION

This order may qualify for freight shipping, please fill out the following information.

What is the contact name and phone number for this shipment?	
What are your receiving hours? (Monday-Friday)	
Is a dock available for this incoming shipment?	
Are there any delivery restrictions? (no box trucks, etc.)	